Fișa de îndeplinire a standardelor minimale și obligatorii pentru acordarea atestatului de abilitare în domeniul MANAGEMENT

Alexandra ZAMFIRACHE

P1 - Articole publicate în reviste ISI cu scor de influență (AIS) nenul: P=M x [1-(N-1) x 0,1] x AIS					
Nr.crt.	Articol	M	N	AIS	Punctaj
CORE ECONOMICS					
1	**Zamfirache, A.,** Dragomir, C.C., Albu, R. G., Foris, T. Collaborative Actions to Support Smes' Sustainability in Times of Crisis, *Journal of Business Economics and Management*, Volume26 Issue3 Page 621-643, **2025,** https://doi.org/10.3846/jbem.2025.23777 ISSN 1611-1699, e-ISSN 2029-4433, WOS:001525620000006, Document type : Article, **Cuartila Q3**, URL Jurnal: https://journals.vilniustech.lt/index.php/JBEM/article/view/23777 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001525620000006	10	4	0.415	2.905
2	**Zamfirache, A.,** Neacșu, N.A., Madar, A., Bălășescu, S., Bălășescu, M., Purcaru, I.M. Behavioural differences and purchasing experiences through online commerce or offline within mall-based retail structures, *Electronic Commerce Research*, Volume 25 Issue 5 Page 4159-4191, **2025,** https://doi.org/10.1007/s10660-024-09879-6 ISSN1389-5753, e-ISSN 1572-9362, WOS: 001270436400001, Document type : Article, **Cuartila Q2,** URL Jurnal: https://link.springer.com/article/10.1007/s10660-024-09879-6 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001270436400001	10	6	0.789	3.945
3	Nichifor, E., Brătucu, G., Chițu, I.B., Țierean, O.M., Litră, A.V., **Zamfirache, A.,** Vuță D.R. Getting users out of the loop: Key factors to surpass the messy middle point, *Electronic Commerce Research and Applications*, Volume 59, 101264, **2023,** https://doi.org/10.1016/j.elerap.2023.101264 ISSN 1567-4223, e-ISSN 1873-7846, WOS:001008969400001, Document type: Article, **Cuartila Q2,** URL Jurnal: https://www.sciencedirect.com/science/article/abs/pii/S1567422323000297?via	10	7	1.179	4.716

	%3Dihub URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001008969400001				
Infoeconomics					
4	Brătucu, G., Ciobanu, E., Chițu, I.B., Litră, A.V., **Zamfirache, A.**, Bălășescu, M. The Use of Technology Assisted by Artificial Intelligence Depending on the Companies' Digital Maturity Level, *Electronics*, Volume 13, Issue 9, 1687, **2024,** https://doi.org/10.3390/electronics13091687 ISSN 2079-9292, e-ISSN 2079-9292, WOS:001219944900001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/13/9/1687 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001219944900001	8	6	0.436	1.744
5	Vută, D.R., Nichifor, E., Tierean, O.M., **Zamfirache, A.,** Chitu, I.B., Foris, T., Brătucu, G. Extending the Frontiers of Electronic Commerce Knowledge through Cybersecurity, *Electronics,* Volume 11, Issue 14, 2223, **2022,** https://doi.org/10.3390/electronics11142223 ISSN 2079-9292, e-ISSN 2079-9292, WOS:000831633100001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/11/14/2223 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000831633100001	8	7	0.436	1.395
Social Sciences & Sciences					
6	Grancea, A., Neacșu, N.A., Bălășescu, S., **Zamfirache, A.** Sustainability of Supply Chains Through Digitalization: A Study on the Romanian Restaurant Industry. *Sustainability*. Volume17 Issue23, 10595, **2025,** https://doi.org/10.3390/su172310595 ISSN 2071-1050, e-ISSN 2071-1050, WOS:001635535300001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2071-1050/17/23/10595 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001635535300001	3	4	0.582	1.222
7	**Zamfirache, A.,** Suciu, T., Anton, C.E., Albu, R.G., Ivasciuc I.S. The Interest Shown by Potential Young Entrepreneurs in Romania Regarding Feasible Funding Sources, in the Context of a Sustainable Entrepreneurial Education, *Sustainability*, Volume 15, Issue 6, 4823, **2023,** https://doi.org/10.3390/su15064823 ISSN 2071-1050, e-ISSN 2071-1050, WOS:000959740300001, Document type : Article, **Cuartila Q3,**	3	5	0.582	1.048

	URL Jurnal: https://www.mdpi.com/2071-1050/15/6/4823 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000959740300001				
TOTAL P					16.975

Citări în reviste cotate ISI cu scor de influență absolut (AIS) nenul

Nr. crt.	Articolul citat	Revista și articolul în care a fost citat	Q	AIS	Punctaj
1	**Zamfirache, A.,** Neacșu, N.A., Madar, A., Bălășescu, S., Bălășescu, M., Purcaru, I.M. Behavioural differences and purchasing experiences through online commerce or offline within mall-based retail structures, *Electronic Commerce Research*, Volume 25 Issue 5 Page 4159-4191,**2025,** https://doi.org/10.1007/s10660-024-09879-6 ISSN1389-5753, e-ISSN 1572-9362, WOS: 001270436400001, Document type : Article, **Cuartila Q2,** URL Jurnal: https://link.springer.com/article/10.1007/s10660-024-09879-6 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001270436400001	Sowmya, G., Polisetty, A., Chakraborty, D., Brüggemann, P. (2026). Beyond speed: the influence of experiential values, income, and initial trust in quick commerce. *Electronic Commerce Research* (2026). https://doi.org/10.1007/s10660-025-10088-y ISSN1389-5753, eISSN1572-9362WOS:001657740200001 URL Jurnal: https://link.springer.com/article/10.1007/s10660-025-10088-y URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001657740200001	Q2	0,789	0.75
2	Nichifor, E., Brătucu, G., Chițu, I.B., Țierean, O.M., Litră, A.V., **Zamfirache, A.,** Vuță D.R. Getting users out of the loop: Key factors to surpass the messy middle point, *Electronic Commerce Research and Applications*, Volume 59, 101264, **2023,** https://doi.org/10.1016/j.elerap.2023.10	Mazzù, M.F., Andria, A., Baccelloni, A. De Angelis, M. (2025). The impact of humans vs. AI recommendation on consumer reactions to products exposure. *Electronic Commerce Research* https://doi.org/10.1007/s10660-025-10048-6 ISSN 1389-5753, eISSN 1572-9362, WOS:001598718200001 URL Jurnal: https://link.springer.com/article/10.100	Q2	0,789	0.75

	1264 ISSN 1567-4223, e-ISSN 1873-7846, WOS:001008969400001, Document type: Article, **Cuartila Q2,** URL Jurnal: https://www.sciencedirect.com/science/article/abs/pii/S1567422323000297?via%3Dihub URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001008969400001	7/s10660-025-10048-6 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001598718200001			
3	Nichifor, E., Brătucu, G., Chițu, I.B., Țierean, O.M., Litră, A.V., **Zamfirache, A.,** Vuță D.R. Getting users out of the loop: Key factors to surpass the messy middle point, *Electronic Commerce Research and Applications*, Volume 59, 101264, **2023,** https://doi.org/10.1016/j.elerap.2023.101264 ISSN 1567-4223, e-ISSN 1873-7846, WOS:001008969400001, Document type: Article, **Cuartila Q2,** URL Jurnal: https://www.sciencedirect.com/science/article/abs/pii/S1567422323000297?via%3Dihub URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001008969400001	Zhou, D., Wu, L., Huang, J., Lv, G., Tang, C., & Yang, X. (2025). Enhancing User Experience on Social Media Platforms: A Flow Theory-Based Approach. *International Journal of Human–Computer Interaction*, Volume41, Issue13, Page8280-8295 https://doi.org/10.1080/10447318.2024.2407675 ISSN 1044-7318, eISSN 1532-7590 WOS:001325985200001 URL Jurnal: https://www.tandfonline.com/doi/full/10.1080/10447318.2024.2407675 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001325985200001	Q1	1.114	1
4	Brătucu, G., Ciobanu, E., Chițu, I.B., Litră, A.V., **Zamfirache, A.**, Bălășescu, M. The Use of Technology Assisted by Artificial Intelligence Depending on the Companies' Digital Maturity Level, *Electronics*, Volume 13, Issue 9, 1687, **2024,**	Ayinaddis, S.G. (2025). Artificial intelligence adoption dynamics and knowledge in SMEs and large firms: A systematic review and bibliometric analysis, *Journal of Innovation & Knowledge*, Volume 10, Issue 3, 2025, Article: 100682,	Q1	2.089	1

	https://doi.org/10.3390/electronics13091687 ISSN 2079-9292, e-ISSN 2079-9292, WOS:001219944900001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/13/9/1687 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001219944900001	https://doi.org/10.1016/j.jik.2025.100682 ISSN 2530-7614, eISSN 2444-569X, WOS:001455162000001 URL Jurnal: https://www.sciencedirect.com/science/article/pii/S2444569X25000320?via%3Dihub URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001455162000001			
5	Brătucu, G., Ciobanu, E., Chițu, I.B., Litră, A.V., **Zamfirache, A.**, Bălășescu, M. The Use of Technology Assisted by Artificial Intelligence Depending on the Companies' Digital Maturity Level, *Electronics*, Volume 13, Issue 9, 1687, **2024,** https://doi.org/10.3390/electronics13091687 ISSN 2079-9292, e-ISSN 2079-9292, WOS:001219944900001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/13/9/1687 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001219944900001	Stancu, A., Panait, M. (2025). Marketing Strategy Metamorphosis Under the Impact of Artificial Intelligence Services. *Systems* Volume13, Issue 4, Article Number 227 https://doi.org/10.3390/systems13040227 eISSN 2079-8954 WOS:001475705300001 URL Jurnal: https://www.mdpi.com/2079-8954/13/4/227 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001475705300001	Q2	0.492	0.75
6	Brătucu, G., Ciobanu, E., Chițu, I.B., Litră, A.V., **Zamfirache, A.**, Bălășescu, M. The Use of Technology Assisted by Artificial Intelligence Depending on the Companies' Digital Maturity Level, *Electronics*, Volume 13, Issue 9, 1687, **2024,**	Li, Q., Tian, W., Zhang, H. (2025). Digital Transformation for Sustainability in Industry 4.0: Alleviating the Corporate Digital Divide and Enhancing Supply Chain Collaboration. *Systems* Volume13, Issue2, Article Number 123, https://doi.org/10.3390/systems13020123 eISSN 2079-8954	Q2	0.492	0.75

	https://doi.org/10.3390/electronics13091687 ISSN 2079-9292, e-ISSN 2079-9292, WOS:001219944900001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/13/9/1687 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001219944900001	WOS:001431853500001 URL Jurnal: https://www.mdpi.com/2079-8954/13/2/123 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001431853500001			
7	Vută, D.R., Nichifor, E., Tierean, O.M., **Zamfirache, A.,** Chitu, I.B., Foris, T., Brătucu, G. Extending the Frontiers of Electronic Commerce Knowledge through Cybersecurity, *Electronics,* Volume 11, Issue 14, 2223, **2022,** https://doi.org/10.3390/electronics11142223 ISSN 2079-9292, e-ISSN 2079-9292, WOS:000831633100001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2079-9292/11/14/2223 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000831633100001	Saeed, S. (2023). A Customer-Centric View of E-Commerce Security and Privacy, *Applied Sciences- Basel*, Volume 13, Issue: 2, Article number 1020, 2023, https://doi.org/10.3390/app13021020 eISSN: 2076-3417 WOS:000914497500001 URL Jurnal: https://www.mdpi.com/2076-3417/13/2/1020 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000914497500001	Q2	0.454	0.75
8	Grancea, A., Neacșu, N.A., Bălășescu, S., **Zamfirache, A.** Sustainability of Supply Chains Through Digitalization: A Study on the Romanian Restaurant Industry. *Sustainability*. Volume17 Issue23, 10595, **2025,** https://doi.org/10.3390/su172310595 ISSN 2071-1050, e-ISSN 2071-1050,	Negricea C.I., Coculescu C., Iordache A.M.M., Roșca L.D., Smedescu A.D. (2026). Evaluation Model for Determining the Level of E-Commerce Development in Romania Within the European Context, Using Advanced Data Mining and Artificial Intelligence (AI) Techniques. *Journal of Theoretical and Applied Electronic Commerce Research*. 2026; Volume 21, Issue 4, Article Number 115	Q2	0.668	0.75

	WOS:001635535300001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2071-1050/17/23/10595 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001635535300001	https://doi.org/10.3390/jtaer21040115 ISSN 0718-1876, WOS:001749804400001 URL Jurnal: https://www.mdpi.com/0718-1876/21/4/115 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001749804400001			
9	**Zamfirache, A.,** Suciu, T., Anton, C.E., Albu, R.G., Ivasciuc I.S. The Interest Shown by Potential Young Entrepreneurs in Romania Regarding Feasible Funding Sources, in the Context of a Sustainable Entrepreneurial Education, *Sustainability*, Volume 15, Issue 6, 4823, **2023,** https://doi.org/10.3390/su15064823 ISSN 2071-1050, e-ISSN 2071-1050, WOS:000959740300001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2071-1050/15/6/4823 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000959740300001	Gamarra-Chávez, C.A. ; Fernández-Pérez, V.; Fernández-Pascual, R. (2026). Is sustainable entrepreneurship education effective in encouraging sustainable entrepreneurial intentions? The role of university students' prior experience, *International Journal of Management Education,* Volume 24, Issue 2, 2026, Article: 101419, https://doi.org/10.1016/j.ijme.2026.101419 ISSN 1472-8117, eISSN 2352-3565, WOS:001749086900001 URL Jurnal: https://www.sciencedirect.com/science/article/pii/S1472811726000637?via%3Dihub URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001749086900001	Q1	0.966	1
10	**Zamfirache, A.,** Suciu, T., Anton, C.E., Albu, R.G., Ivasciuc I.S. The Interest Shown by Potential Young Entrepreneurs in Romania Regarding Feasible Funding Sources, in the Context of a Sustainable Entrepreneurial Education, *Sustainability*, Volume 15, Issue 6, 4823, **2023,** https://doi.org/10.3390/su15064823	Băltescu, C.A., Untaru, E.-N. (2025). Exploring the Characteristics and Extent of Travel Influencers' Impact on Generation Z Tourist Decisions. *Sustainability* , Volume17, Issue1, Article Number 66. https://doi.org/10.3390/su17010066 eISSN 2071-1050 WOS:001393922900001	Q3	0.582	0.50

	ISSN 2071-1050, e-ISSN 2071-1050, WOS:000959740300001, Document type : Article, **Cuartila Q3,** URL Jurnal: https://www.mdpi.com/2071-1050/15/6/4823 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:000959740300001	URL Jurnal: https://www.mdpi.com/2071-1050/17/1/66 URL Web Of Science: https://www.webofscience.com/wos/woscc/full-record/WOS:001393922900001			
	TOTAL C				8.00

P = 16.975

C = 8.00

S = P + C = 24.975

Situația îndeplinirii criteriilor

Criterii minimale pentru acordarea atestatului de abilitare

Nr. crt.	Criteriu	Minim	Realizat
1	Articole ISI cu AIS > 0,15	2	7
2	Articole în Core Economics și/ sau Infoeconomics	2	5
3	Articole cu AIS nenul	4	7

Valori minime pentru abilitare	Punctaj obținut
S≥4	S = 24.975
P≥2	P = 16.975
C≥1.2	C = 8.00

11 septembrie 2026 Conf dr Alexandra Zamfirache