



Teodora Maria Begu

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📍 Home: Brasov, (Romania)

WORK EXPERIENCE

🏢 **Transilvania University of Brasov. Faculty of Food and Tourism** – Brasov, Romania

City: Brasov | Country: Romania

Assistant doctoral student

[17/02/2025 – Current]

🏢 **Transilvania University of Brasov. Faculty of Food and Tourism** – Brasov, Romania

City: Brasov | Country: Romania

Associate Teaching Assistant

[01/10/2023 – 10/02/2025]

Practical classes in the following subjects:

Management in catering and agrotourism

Food Merceology

Tourism systems logistics

🏢 **SC DOTTED TOUR SRL** – Hălchiu, Romania

City: Hălchiu | Country: Romania | Name of unit/department: Turism - Business/sector: Other service activities

Manager

[06/12/2022 – 01/10/2024]

I was responsible for the successful coordination and implementation of the project, ensuring constant communication with the partners and strictly fulfilling the contractual obligations through well-structured activity plans.

🏢 **SC ENTERPRISE TRAVEL SRL** – Brasov, Romania

City: Brasov | Country: Romania

Travel agent

[04/03/2022 – 03/07/2022]

I provided personalized advice to clients, creating holiday packages tailored to their needs and budget, working closely with local suppliers to ensure high quality services and successfully presenting tourist destinations at special events, thus developing my communication and sales skills.

 **Fundația Carpați** – Brașov, Romania

City: Brașov | Country: Romania

Link <https://lifeforbear.ro/wp-content/uploads/2022/05/LIFE-FOR-BEAR-Laymans-Report-2021-RO.pdf>

Volunteer

[01/10/2021 – 31/12/2022]

I organized the documents and statistics, ensuring the accuracy of the information and creating an accessible database for the team, in addition to the creation of graphic materials (posts, presentations) for social media and the graphic design of the Layman report, all of which successfully contributed to the project work.

EDUCATION AND TRAINING

PhD Student

Transilvania University of Brasov. Faculty of Technological Engineering and Industrial Management [03/10/2022 – Current]

City: Brașov | Country: Romania | Field(s) of study: Engineering and management

Master Degree

Transilvania University of Brasov. Faculty of Food and Tourism [05/10/2020 – 17/06/2022]

Address: Str. Castelului, Brașov (Romania) | Website: <https://at.unitbv.ro/ro/> | Field(s) of study: Engineering and management in agriculture and rural development

Engineer

Transilvania University of Brasov. Faculty of Food and Tourism [03/10/2016 – 24/06/2020]

Address: Str. Castelului, Brașov (Romania) | Field(s) of study: Engineering and management

Administration Technician

National Economic College "Andrei Bârseanu", Brasov [05/09/2011 – 01/06/2015]

Address: Str. Lungă, Brașov (Romania) | Field(s) of study: Services

LANGUAGE SKILLS

Mother tongue(s): Romanian

Other language(s):

English

LISTENING B2 READING B2 WRITING B2

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

SKILLS

Microsoft Office (Word, Excel, Power Point) / • Punctuality / Ability to work in a team and autonomously / Creativity and Attention to Detail.

CERTIFICĂRI

[01/10/2024 – Current]

Certificate II Psychopedagogical training

Transilvania University of Braşov - Department for the Training of Teaching Staff

[01/10/2023 – 15/07/2024]

Certificate I Psychopedagogical training

Transilvania University of Braşov - Department for the Training of Teaching Staff

[12/12/2022 – 06/06/2023]

Travel Agency Manager Certificate

SC Formare Managerială în Turism – FMT SRL

[21/03/2022 – 01/04/2022]

Entrepreneurship Skills Certificates

SC Formare Managerială în Turism – FMT SRL

CONFERENCES & SEMINARS

[26/06/2024 – 27/06/2024] Braşov

DoCo 2024

At the DoCo 2024 conference, I was a member of the organizing committee where I had the unique opportunity to deepen my knowledge in the field but also to present my research in an academic setting.

[23/11/2019 – 26/11/2019] Novi-Sad, Serbia

The International Conference of Students of Tourism and Hotel Management

6th MEKST Conference

[04/06/2019 – 07/06/2019] Budva, Montenegro

International Congres Turismijada 2019

Future tourism Conference

PUBLICATIONS

[2024]

The Influence of Online Booking Platforms on Travel Decision-Making, Bulletin of the Transilvania University of Brasov, Series V - Economic Sciences

Introduceți aici descrierea...

T.M. Panoiu si D. Foris

[2024]

Study on the influence of distribution channels and criteria for purchasing accommodation services

Diana Foris, Teodora Maria Panoiu, Tiberiu Foris

Link: <https://icmarktech.org/program/>

[2024]

Application of ergonomics tools in the use of tourist attractions. Acta Technica Napocensis

Teodora Maria Pănoiu, Șerban Nedelcu, Vasile Pădureanu, Cristina Maria Canja, Magdalini Toupekti

Link: <https://mpt.upt.ro/program/>

[2023]

Application of quality management tools in the use of platforms. Acta Technica Napocensis.

Teodora Maria Pănoiu, Adriana Florescu, Anișor Nedelcu

Link: <https://www.sim2023.eu/program.html>

[2020]

The new technologies and sustainable practices in hospitality. Bulletin of the Transilvania University of Brasov. Series V: Economic Sciences, 65-74.

Introduceți aici descrierea...

Foris, D., Crihalmean, N., & Panoiu, T. M.

HOBBIES AND INTERESTS

Travel and reading

MANAGEMENT AND LEADERSHIP SKILLS

Tourism certificate - Tourism Manager 2024