

## PERSONAL INFORMATION

**Gabriela CHEFNEUX** gabriela.chefneux@unitbv.roPOSITION  
IOSUD UTBVPh.D. Coordinator  
Doctoral studies field: Philology  
Since 2016EXPERTISE FIELD AND  
RESEARCH INTEREST AREAS

Pragmatics, Institutional Discourse

## WORK EXPERIENCE

- 
- 2017-UP TO NOW Professor English Language  
Transilvania University of Braşov (B-dul Eroilor no.29, [www.unitbv.ro](http://www.unitbv.ro))  
Teaching undergraduate and post-graduate courses (English Syntax, Quantitative Research Methods, Research Methods in Education, English for Science )  
PhD. advisor  
Coordinator of undergraduate programme American Studies
- 2000-2017 Associate professor English Language  
Transilvania University of Braşov (B-dul Eroilor no.29, [www.unitbv.ro](http://www.unitbv.ro))  
Teaching courses (English Syntax, Quantitative Research Methods, The Mass Media Discourse, Introduction to Cultural Studies)  
Coordinator of undergraduate programmes American Studies and English Language and Literature - Romanian/French/German Language and Literature
- 1999-2003 Manager British Council Centre Braşov  
British Council Romania – Calea Dorobanţi nr. 14 Bucureşti [www.britishcouncil.ro](http://www.britishcouncil.ro)  
Cultural Centre manager, organization of national and international summer schools for English language teachers, coordinator of national projects
- 1993-2000 Lecturer English Language  
Transilvania University of Braşov (B-dul Eroilor no.29, [www.unitbv.ro](http://www.unitbv.ro))  
Teaching lectures and seminars (English Syntax, Testing Methods, General Vocabulary, English for Forestry, Computer Science, Medicine)
- 1991-1993 Assistant English Language  
Transilvania University of Braşov (B-dul Eroilor no.29, [www.unitbv.ro](http://www.unitbv.ro))  
Teaching English language practical courses (Economics, Computer Science, Mechanical Engineering)  
Deputy head of Foreign Languages Department
- 1980-1990 Tractorul Braşov Company  
Uzina Tractorul Braşov, Str. Turului nr. 1  
Translator and interpreter

## EDUCATION AND TRAINING

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- 2008 Trainer Interactive teaching-learning methods and evaluation  
Ministry of Education Research and Youth – Transilvania University of Braşov  
Interactive teaching-learning methods, problem and project based learning
- 2000 Trainer of English language teachers  
Bell Teacher Training Institute- Saffron Walden, UK  
Training courses, syllabus design
- 1992-2000 Master in Education  
Centre for English Language Studies in Education, Universitatea din Manchester – Marea Britanie  
Testing, teaching the four language skills, designing and evaluating courses, educational technology, designing teaching materials

- 1991-1998 Ph.D.  
“Al.I.Cuza” Iași University  
Feminism, literary criticism, sociology, English literature
- 1991 Certificate of Advanced Studies: English for Specific Purposes  
Institute for English Language Education, Lancaster University, UK  
ESP communicative teaching, material design
- 1976-1980 BA  
Faculty of Foreign Languages and Literatures, University of București  
linguistics, contemporary English grammar, literature, English civilizatiaon, pedagogy

PERSONAL SKILLS

Mother tongue Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Cambridge Certificate for English Language Teachers					
French	A2	A2	A2	A1	A1
Replace with name of language certificate. Enter level if known.					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

Communication skills Communication skills acquired informally while working as a cultural centre manager

Organisational / managerial skills

Project management - manager of 3 projects (School –based Curricula, English for the World of Work, Magic Pencils, British Council – Ministry of Education Youth and Research)  
Organizing summer schools and conferences – 2 summer schools for English language teachers, an international students’ conference in 2017, team member in the organizational committee of 3 conferences (an international and two nationale ones, organized by the Faculty of ȘLetters, Transilvania University of Brașov)

Job-related skills

Journal editor (The Bulletin of Transilvania University – series IV Philology and Cultural Studies no. 1 2018)  
Journal reviewer (Synergy ASE București) din 2010  
Coordinator of undergraduate programme (two undergraduate programmes since 2007 up to now)

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Independent user	Proficient user	Basic user	Basic user	Basic user

Levels: Basic user - Independent user - Proficient user  
[Digital competences - Self-assessment grid](#)

Proficient user of MS Word and Power Point programmes, Internet

## ADDITIONAL INFORMATION

Publications	2 books (sole author), 3 books (co-author), 2 books (co-editor), 4 chapters in books published by international publishing houses, 9 chapters in books published by national publishing houses, 27 papers published in conference volumes (out of which 9 are ISI indexed)
Projects	Project manager (3projects), project members (7 national and international projects)
Conferences	Presented papers at 37 national and international conferences
Memberships	IADA (International Association for Discourse Analysis) and RSEAS (Romanian Society for English and American Studies)
References	Prof. Mihaela Gheorghe, Ph.D. – Transilvania University of Braşov Prof. Rodica Maria Ilie, Ph.D. – Transilvania University of Braşov

ANNEX to CV

## LIST OF RELEVANT PUBLICATIONS /RESEARCH (selection)

- Chefneux, Gabriela.** 2019. "Argumentation in training courses – Form and function. In *Acta Universitatis Sapientiae Philologica* 11,2. pp.151-163. <http://acta.sapientia.ro/acta-phil/philologica-main.htm>
- Chefneux, Gabriela.** 2018. "Changes of Frames - A Comparative Analysis" In. *Linguaculture*, vol. 9 no.1. 2018. 9-26 <http://www.journal.linguaculture.ro/archive/61-volume-9-number-1-2018>
- Chefneux Gabriela.** 2018. "Students' Motivation to Learn Foreign Languages" . In *Tertiary Education .Foreign Language Teaching in Romanian Higher Education. Teaching Methods, Learning Outcomes*. Lucia-Mihela Grosu Radulescu (ed.) Springer , 209-248 . ISBNV 978-3-319-93328-3 <https://intranet.unitbv.ro/Portals/0/UserFiles/User336/Students' Motivation Springer.pdf>
- Chefneux, Gabriela.** 2016. "Humour at Work".In *12th Conference on British and American Studies, Multidisciplinary Approaches to the Construction of Meaning*. Burada, Marinela, Tatu, Oana și Sinu, Raluca (eds.), 122-147. Newcastle upon Tyne: Cambridge Scholars Publishing. ISBN (10): 1-4438-8587-8 ISBN (13): 978-1-4438-8587-4. <http://www.cambridgescholars.com/12th-conference-on-british-and-american-studies>
- Chefneux, Gabriela.** 2015. "Argumentation in Newspaper Articles". In *11th Conference on British and American Studies, Embracing Multitudes of Meaning*. Burada, Marinela, Tatu, Oana și Sinu, Raluca (eds.), 129-140. Newcastle upon Tyne: Cambridge Scholars Publishing. ISBN (10): 1-4438-7060-9 ISBN (13): 978-1-4438-7060-3. <http://www.cambridgescholars.com/11th-conference-on-british-and-american-studies>
- Chefneux, Gabriela.** 2015. "Humour at Work". In *Language and Dialogue* 5 (3): 381-407. Amsterdam: John Benjamins Publishing Company. ISSN 2210-4119 / e-issn 2210-4127. [https://intranet.unitbv.ro/Portals/0/UserFiles/User336/02che \(2\) John Benjamins Humour at work.pdf](https://intranet.unitbv.ro/Portals/0/UserFiles/User336/02che (2) John Benjamins Humour at work.pdf)
- Chefneux, Gabriela.** 2015. "Women Managers in Meetings – Ways of Expressing Power". În *Bulletin of the Transilvania University of Braşov* 8 (57), Series IV Philology and Cultural Studies: 5-18. ISSN 2066-769X (Print), ISSN 2066-7698 (CDROM). [http://webbut.unitbv.ro/Bulletin/Series%20IV/Summary/Summary\\_2015\\_01.pdf](http://webbut.unitbv.ro/Bulletin/Series%20IV/Summary/Summary_2015_01.pdf)
- Chefneux, Gabriela.** 2015. „Argumentation at work”. În *Persuasive Games in Political and Professional Dialogue [Dialogue Studies, 26]*. Săftoiu, Răzvan, Neagu, Maria-Ionela și Măda, Stanca (eds.), 143-160. Amsterdam: John Benjamins. ISBN 978-902-721-043-2. <https://intranet.unitbv.ro/Portals/0/UserFiles/User336/John Benjamins - Argumentation at work.pdf>
- Chefneux, Gabriela.** 2014. "Humour at Work – A Comparative Perspective". În *Structure, Use and Meaning in Intercultural Settings*. Buja, Elena și Măda, Stanca (eds.), 71-86. Braşov: Editura Universităţii Transilvania din Braşov. ISBN 978-606-19-0466-2. [https://intranet.unitbv.ro/Portals/0/UserFiles/User336/Chefneux\\_ISI.pdf](https://intranet.unitbv.ro/Portals/0/UserFiles/User336/Chefneux_ISI.pdf)
- Chefneux, Gabriela.** 2013. "Representation of Women in English and Romanian Tabloids". În *10th Conference on British and American Studies – Crossing Borders, Approaches to the Contemporary Multicultural Discourse*. Burada, Marinela și Tatu, Oana (eds.), 275-287. Newcastle upon Tyne: Cambridge Scholars ISBN 978-1-4438-5359. <https://www.cambridgescholars.com/download/sample/57653>

11. **Chefneux, Gabriela.** 2013. "Politeness at Work". În *Topics in Linguistics 11 Contexts, References and Style*: 22-31. Nitra: Constantin the Philosopher University in Nitra. ISSN 1337-7590. <http://www.topicsinlinguistics.com/index.php/2013-2/>
12. **Chefneux, Gabriela** 2012. „Mitigation at Work - Functions and Lexical Realizations”. In *Professional Communication across Languages and Cultures [Dialogue Studies, 17]*. Măda, Stanca și Săftoiu, Răzvan (eds.), 169-192. Amsterdam: John Benjamins. ISBN 978-902-721-034-0. <https://benjamins.com/catalog/ds.17>
13. **Chefneux, Gabriela.** 2009. "Evaluation in Institutional Talk". In *Bulletin of Transilvania University of Braşov. Series IV. Philology, Cultural studies* 2(51), Series IV: 209-212. ISSN 2066-768X (Print), ISSN 2066-7698 (CD-ROM). [http://webbut.unitbv.ro/BU2009/BULETIN2009/Series%20IV/Contents\\_IV\\_LLS.html](http://webbut.unitbv.ro/BU2009/BULETIN2009/Series%20IV/Contents_IV_LLS.html)
14. **Chefneux, Gabriela.** 2010. "Interpersonal Communication in Institutional Setting: An Analysis from the Interpersonal Function Language Perspective". In *Discourses of Globalization, Selected Papers of the 13th International Conference of the Bulgarian Society for British Studies, November 7-9 2008 Sofia*. Frozdanova, Lilyana and Pipeva, Maria (eds.), 59-71. Sofia: St. Kliment Ohridski University Press. ISBN 978-954-07-2968-8. [https://intranet.unitbv.ro/Portals/0/UserFiles/User336/G.Chefneux\\_FRACS\\_2010.pdf](https://intranet.unitbv.ro/Portals/0/UserFiles/User336/G.Chefneux_FRACS_2010.pdf)
15. **Chefneux, Gabriela.** 2010. "Mitigation and Communication at Work". In *Conference on British and American Studies*, 133-142. Braşov: Transilvania University Press. ISSN 1844-7481. [http://old.unitbv.ro/anglistica/pdf/volum\\_2010.pdf](http://old.unitbv.ro/anglistica/pdf/volum_2010.pdf)
16. **Chefneux, Gabriela.** 2009. "Evaluation in Institutional Talk. Type and Lexical Realization". In *Conference on British and American Studies*, 103-112. Braşov: Editura Universităţii Transilvania din Braşov. ISSN 1844-7481. [http://old.unitbv.ro/anglistica/pdf/volum\\_2009.pdf](http://old.unitbv.ro/anglistica/pdf/volum_2009.pdf)
17. **Chefneux Gabriela.** 2009. "Frame Analysis in a Face-to-Face Meeting". In *Proceedings of the International Conference Constructions of Identity (5)*. Moldovan, Rareş, and Petrar, Petronia (eds.), 67-75. Cluj: Editura Cluj Napoca Star. ISBN 978-973-647-670-9. <https://intranet.unitbv.ro/Portals/0/UserFiles/User336/cluj.pdf>
18. **Chefneux, Gabriela.** 2008. "A Theoretical Framework for Analysing International Communication in Joint Companies. In *Conference on British and American Studies*, 79-86. Braşov: Transilvania University Press. ISSN 1844-7481. [http://old.unitbv.ro/anglistica/pdf/volum\\_2008.pdf](http://old.unitbv.ro/anglistica/pdf/volum_2008.pdf)
19. **Chefneux, Gabriela** and Burada, Marinela. 2001. *Elements of Morpho-Syntax*. Piteşti: Editura Paralela 45. 284 pp. ISBN 973-593-317-9. [https://intranet.unitbv.ro/Portals/0/UserFiles/User336/Elements\\_of\\_morphosyntaxNew\\_Doc\\_31.pdf](https://intranet.unitbv.ro/Portals/0/UserFiles/User336/Elements_of_morphosyntaxNew_Doc_31.pdf)

Braşov

29 March 2020

Prof. Gabriela Chefneux